

Calpipe Industries™ Inc. Expands Sales Team

Calpipe Appoints New Regional Sales Managers and National Director of Sales...

Rancho Dominguez, CA – (August 11, 2017) Calpipe Industries™ Inc., is pleased to announce the following additions to our Field Sales Management Team to support our growth and to better serve our customers.

Dennis Perkins has accepted and is now the Eastern Regional Sales Manager. Dennis joined Calpipe Industries, Inc. in 2013 and had been serving as the Regional Sales Manager for the Southeast. “Dennis brings a proven, successful sales and management acumen to the Eastern region”, said Jim Johnson, Executive Vice President Sales & Marketing. As the Eastern Regional Sales Manager, Dennis will now be responsible for Calpipe Industries, Inc. sales of Calbrite, Calbond and Calconduit in Florida, South Carolina, North Carolina, Virginia, West Virginia, Pennsylvania, Maryland, Delaware, New York, New Jersey, Massachusetts, New Hampshire, Maine, Vermont, Connecticut and Rhode Island.

Tara Woodruff has accepted and is now Regional Sales Manager for the Southeast. Tara was most recently an Outside Sales Representative with SMR Gulf Coast and has worked in all facets of the electrical business, including; contracting, distribution, and engineering, with a strong focus on specifications. “Tara’s understanding, knowledge and success, in a variety of positions, has prepared her well for this position” said Jim Johnson, Executive Vice President Sales & Marketing. As the Southeastern Regional Sales Manager, Tara will now be responsible for Calpipe Industries, Inc. sales of Calbrite, Calbond and Calconduit in Oklahoma, Texas, Louisiana, Arkansas, Tennessee, Mississippi, Alabama, and Georgia.

Jerome Korthase has accepted and is now Regional Sales Manager for the West. Jerome joined Calpipe Industries, Inc. in 2016, and had been serving as the Manager of Corporate Standards and Specifications. “Jerome’s experience, and his success, at the end user and engineering level, fits extremely well with his new responsibilities as a Regional Sales Manager for Calpipe Industries, Inc.,” said Jim Johnson, Executive Vice President Sales & Marketing. As the Western Regional Sales Manager, Jerome will now be responsible for Calpipe Industries, Inc. sales of Calbrite, Calbond and Calconduit in Alaska, Washington, Oregon, California, Nevada, Idaho, Arizona, Utah, Colorado, Wyoming, Montana, and New Mexico.

19440 S. Dominguez Hills Dr.
Rancho Dominguez, CA 90220

(800) CALPIPE
(562) 803-4388
(310) 885-1890 fax

calpipe.com

Eric Lund has accepted and is now National Director of Sales for Calpipe Industries, Inc. Eric was most recently the Sr. Global Channel Manager, Electrical, for the Pentair Corporation. “Eric brings with him over 20 years of experience in channel and business development. We’re extremely excited to have talent like Eric joining our sales organization,” said Jim Johnson, Executive Vice President Sales & Marketing. As the National Director of Sales, Eric will work in a collaborative environment with our sales team to maximize revenue opportunities, optimize profits and will be responsible for identifying and cultivating new strategic alliances while managing existing ones.

About Calpipe Industries™, Inc.:

Calpipe Industries™, headquartered in Rancho Dominguez, California, is the industry's leading provider of conduit products for corrosive environments under the divisions of Calconduit™, Calbrite™, Calbond™, and security products under Calpipe Security Bollards™ for both aesthetics and safety. Calpipe Industries delivers an unparalleled host of solutions for the most demanding applications. Calpipe Industries is fully committed to providing the highest quality products and services that consistently meet or exceed customer and designer expectations, as well as industry standards. For more information about Calpipe Industries, Inc. visit www.calpipe.com.

Editor Contact Information:

Jim Johnson
Executive VP – Sales and Marketing
562-803-4388
j.johnson@calpipe.com